Linda Meade

Kalimena

**Accredited Investment Management Facilitator**

# Organisation Overview

Kalimena’s consulting and advisory services focus on achieving value from infrastructure – improving investment systems, developing infrastructure strategy and policy, evaluating investment options, assessing funding and finance models, designing and commissioning services and monitoring progress on achieving investment objectives and benefits.

We have particular expertise across transport and social infrastructure – education, health and housing. We are multi-disciplinary where we need to be, to support clients across all these sectors, while also offering real depth of experience in urban transport optimisation. Linda operates out of our Wellington office.

# Facilitator Profile

Linda Meade is a Director of Kalimena Advisory ([www.kalimena.nz](https://urldefense.com/v3/__http:/www.kalimena.nz__;!!C5rN6bSF!HLz-_xQ_erjpdcUdr0no7Vj7BuxQ8Hism8Nk-CelKgLA_jgNEi9rALNa11q2c-L2b4i2_IoEQNMCxUR_A6T_t5qsuXVJjYwjHtJLCs1B$)), a specialist infrastructure investment consulting business based in Wellington.  She also takes on board director and other advisory group roles from time to time and is a trustee of Whanake Education Trust.

Linda has been helping public sector agencies make good decisions since 1997. Over the past 25 years she has helped dozens of agencies prepare high quality business cases, assess what changes are necessary to enhance financial viability, and enter into innovative deals with the private sector to deliver better services to New Zealanders. Linda understands the pressures public sector agencies operate under: to deliver more for less, to be innovative and to work more effectively in partnership with the private sector.

Linda’s areas of expertise are in designing and applying investment systems and processes, tailored to the type of infrastructure, the sector, and the desired outcomes. Other areas of expertise include:

* Public sector funding models
* Business cases for public sector investment
* Facilitating workshops to advance strategic thinking on best value next steps
* Government transaction commercial advisory
* Public-private contract payment mechanisms
* Public sector agency finance strategy, and financial sustainability modelling
* Feasibility studies for new policies
* Costing studies and cost allocation reviews

# About Investment Management

The Investment Management Standard (IMS) is a collection of simple, commonsense ideas and practices that help organisation to direct resources to deliver the best outcomes.

The standard has been evolving since 2004 as a response to investment practices that were increasingly complex but failed to focus on the real need for an investment or the benefits that would be delivered. Its uses have expanded to the point that it is now a system that can support the primary investment decision-making functions of any organisation on multiple levels, from a decision about a single investment initiative to whole-of-organisation decisions that refocus the organisation’s direction. For more information on how IMS can be used to aid your organisation go to <https://www.dtf.vic.gov.au/investment-management-standard>

# Costs

**Note:** As part of the engagement you might choose to do one or all workshops for the particular practise**.** Consult the facilitator and make yourself familiar with the IMS workshops and examples (<https://www.dtf.vic.gov.au/ims-workshops-and-examples>). If any prior IMS workshops have been developed on your investment make sure you inform the facilitator.

|  |  |  |
| --- | --- | --- |
| Service | Cost (inc. GST) | |
| Per Workshop | Package |
| Shape new Investments (low-medium complexity) | | |
| Problem Definition  Benefit Definition  Strategic Response  Solution Definition | $2500 | $10,000 |
| $2500 |
| $2500 |
| $2500 |
| Prioritise investment proposals | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program)  Investment Prioritisation (Optional) | $2500 | $10,000 (first 4) |
| $2500 |
| $2500 |
| $2500 |
| $2500 |
| Develop new policy | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program) | $2500 | $10,00 |
| $2500 |
| $2500 |
| $2500 |
| Re-focus an organisation to [improve its effectiveness](http://www.dtf.vic.gov.au/CA25713E0002EF43/pages/the-practices-clarify-an-organisation's-roles) | | |
| Organisational Expectation  Current Effectiveness  Potential Changes  Intended Changes | $2500 | $10,000 |
| $2500 |
| $2500 |
| $2500 |
| Monitor an organisation’s outcomes | | |
| Organisational Expectation  Benefit Definition (Organisation)  Benefit Validation (Organisation)  Organisational Effectiveness | $2500 | $10,000 |
| $2500 |
| $2500 |
| $2500 |

# Contact Details

Linda Meade

Kalimena Advisory Limited

[Linda.Meade@Kalimena.nz](mailto:Linda.Meade@Kalimena.nz)

+64(0)21773873